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Important Issues for the Next Generation of Valuers

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Samantha Albert

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Weston Kirk

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Jacquelyn Marsac, CFA, ASA

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Jacquelyn Marsac specializes in business enterprise valuations and intangible-asset valuations.

Additionally, she completes valuations of financial instruments including preferred and common stock in complex structures for publicly and privately held companies and equity derivatives.



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Samantha Albert, ASA, ABV Mercer Capital



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Samantha Albert is experienced in the valuation of companies across a variety of industries and has specific experience working with companies in the transportation and logistics industry.

Her valuation experience includes tax work, litigated matters, and financial statement reporting services.”



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Roslyn Lo, MAI

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Roslyn specializes in real estate valuations of commercial properties of all types.

She has performed valuations for purposes including financing, financial reporting, estate and gift tax planning, tax appeal, litigation, and eminent domain.



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Weston Kirk's practice includes business valuation, economic analysis, and financial opinion services.

He predominately works with the firm's ultra-high-net-worth clients within its wealth transfer valuation practice.



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Discussion Outline

- Topic #1 Learning and Improving Your Technical Skills
- Topic #2 Fostering Your Professional Development
- Topic #3 Jump Starting Business Development
- Closing Question & Answer